

ENGLISH: GREEK

Dialogue

Domain: Financial

Gender of English speaker: Male

Gender of LOTE speaker: Female

Scenario:

This dialogue takes place between Mr Wilson, a loan manager at a Sydney Bank and a client who has made an appointment to see him. The client wants to purchase a property and is enquiring about how to apply for a loan.

The dialogue begins now:

No.	Speakers	Segments	Words
1	ENGLISH	Hello, my name is Justin Wilson. I understand you are booked in with me today to discuss a loan, is that right?	22
2	GREEK	Ναι, ακριβώς. Βρήκα τελικά ένα διαμέρισμα σε καλή τιμή και σκέφτομαι να το αγοράσω, οπότε έχω λίγες ερωτήσεις.	
Translation		Yes, that's right. I finally found an apartment for a decent price and I'm thinking of buying it, so I have a few questions.	24
3	ENGLISH	You've come to the right place. How can I help?	10
4	GREEK	Θα ήθελα να μάθω πώς να λάβω χρηματοδότηση, ποιο είναι το επιτόκιο και πόση προκαταβολή χρειάζεται.	
Translation		I would like to know how to obtain financing, what is the interest rate and how much deposit is needed.	20
5	ENGLISH	I can certainly assist you with all that. How about we start by talking about the property you are interested in?	21
6	GREEK	Ναι, τέλεια.	
Translation		Yes, perfect.	2
7	ENGLISH	What caught your eye in this property? And how much is it valued at?	14
8	GREEK	Είναι ένα πολύ μικρό διαμέρισμα δύο υπνοδωματίων. Το δάπεδο έχει ανακαινιστεί πρόσφατα και η τοποθεσία είναι ιδανική, κοντά σε ό,τι χρειάζομαι.	
Translation		It is a very small two-bedroom apartment. The floor has been recently renovated and the location is great, near everything I need.	23
9	ENGLISH	Fantastic. Do you have the financial details for the property, such as the price and rates?	16
10	GREEK	Η κυρία από το κτηματομεσιτικό γραφείο είπε ότι ο ιδιοκτήτης δέχεται προσφορές πάνω από 600.000 δολάρια. Είναι λίγο περισσότερο από ό,τι είχα προγραμματίσει, αλλά τέτοια σπίτια σπανίζουν.	
Translation		The lady from the real estate agency said the owner is accepting offers above \$600,000. It is a little over what I had planned, but it is a great find.	33

11	ENGLISH	Certainly. We need to work out if you have enough savings for the deposit and whether you can borrow the rest.	21
12	GREEK	Και πόση είναι η προκαταβολή γι' αυτό το ακίνητο;	
Translation		And how much would the deposit for this property be?	10
13	ENGLISH	You need at least 10% of the total value, plus enough to cover other rates and expenses.	18
14	GREEK	Εντάξει, αυτό υπολόγιζα. Έχω ήδη αποταμιεύσει 70.000 δολάρια για να καλύψω την προκαταβολή και τα τέλη. Θα μου δανείσει η τράπεζα τα υπόλοιπα;	
Translation		Ok, that is what I figured. I already have \$70,000 saved to cover the deposit and fees. Will the bank lend me the rest?	26
15	ENGLISH	Let's use our loan calculator to work out how much you can borrow. I need to ask you some personal questions in order to assess your income.	27
16	GREEK	Βεβαίως. Συγκέντρωσα όλα μου τα έγγραφα και τα έφερα μαζί μου σήμερα, για να μπορέσουμε να ξεκινήσουμε αμέσως.	
Translation		Of course. I gathered all my documents and brought them with me today so that we can get started straight away.	21

End of Dialogue**Dialogue - Word Count**

Language	Total number of words	Number of segments with 20 or less words	Number of segments with 21-35 words	Number of segments with less than 10 words
ENGLISH	149	4	4	0
GREEK	159	3	5	1
Total	308	7	9	1