

ENGLISH: INSERT LANGUAGE**Dialogue****Domain:** Financial**Gender of English speaker:** Male**Gender of LOTE speaker:** Male**Scenario:**

This dialogue takes place between a client, who has made an appointment with Mr Wilson, a loan manager at Sydney Bank. The client wants to purchase a property and is enquiring about how to apply for a loan.

The dialogue begins now:

No.	Speakers	Segments	Words
1	ENGLISH	Hello, my name is Justin Wilson. I understand you are booked in with me today to discuss a loan, is that right?	22
2	INSERT LANGUAGE	हो, बरोबर आहे. शेवटी एकदाचं मला एक अपार्टमेंट वाजवी किमतीत मिळतंय आणि ते विकत घेण्याचा मी विचार करतो आहे. त्यासंदर्भात मला काही प्रश्न आहेत.	
Translation		Yes, that's right. I finally found an apartment for a decent price and I'm thinking of buying it, so I have a few questions.	24
3	ENGLISH	You've come to the right place. How can I help?	10
4	INSERT LANGUAGE	कर्ज कसं घेता येईल, व्याजदर काय असेल, आणि डिपॉझिट किती लागेल ह्याबद्दल मला माहिती करून घ्यायची होती.	
Translation		I would like to know how to obtain financing, what is the interest rate and how much deposit is needed.	20
5	ENGLISH	I can certainly assist you with all that. How about we start by talking about the property you are interested in?	21
6	INSERT LANGUAGE	हो, नक्कीच.	
Translation		Yes, perfect.	2
7	ENGLISH	What caught your eye in this property? And how much is it valued at?	14
8	INSERT LANGUAGE	हे दोन बेडरूमचं छोटंसं अपार्टमेंट आहे. फ्लोरिंग नुकतंच बदललंय आणि मोक्याच्या ठिकाणी आहे. मला लागणाऱ्या सर्व गोष्टी जवळच आहेत.	
Translation		It is a very small two-bedroom apartment. The floor has been recently renovated and the location is great, near everything I need.	23
9	ENGLISH	Fantastic. Do you have the financial details for the property, such as the price and rates?	16
10	INSERT LANGUAGE	रियल इस्टेट एजन्सितल्या बाईंनी सांगितलं की मालक सहा लाखाच्या वर मागतो आहे. ते माझ्या बजेटच्या जरा बाहेरचं आहे. पण जागा फारच चांगली आहे.	
Translation		The lady from the real estate agency said the owner is accepting offers above \$600,000. It is a little over what I had planned, but it is a great find.	33
11	ENGLISH	Certainly. We need to work out if you have enough savings for the deposit and whether you can borrow the rest.	21

12	INSERT LANGUAGE	बरं, मग ह्या जागेसाठी डिपॉझिट किती लागेल ?	
Translation		And how much would the deposit for this property be?	10
13	ENGLISH	You need at least 10% of the total value, plus enough to cover other rates and expenses.	18
14	INSERT LANGUAGE	बरं, माझा असाच काहीसा अंदाज होता. माझ्याकडे डिपॉझिट आणि फीसाठी सत्तर हजार डॉलर्स जमा आहेत. बँक मला उरलेल्या रकमेचे कर्ज देईल का?	
Translation		Ok, that is what I figured. I already have \$70,000 saved to cover the deposit and fees. Will the bank lend me the rest?	26
15	ENGLISH	Let's use our loan calculator to work out how much you can borrow. I need to ask you some personal questions in order to assess your income.	27
16	INSERT LANGUAGE	जरूर, मी आज सर्व कागदपत्रं घेऊन आलो आहे. त्यामुळे आपल्याला लगेचच सुरुवात करता येईल.	
Translation		Of course. I gathered all my documents and brought them with me today so that we can get started straight away.	21

End of Dialogue**Dialogue - Word Count**

Language	Total number of words	Number of segments with 20 or less words	Number of segments with 21-35 words	Number of segments with less than 10 words
ENGLISH	149	4	4	0
INSERT LANGUAGE	159	3	5	1
Total	308	7	9	1